Manh-Duc DOAN

EDUCATION

Foreign Trade University

B.A. in International Economics, GPA: 3.77/4.00, High Distinction, Honours

- Thesis: "Trade Liberalization and Human Capital: Evidence from Vietnam" (Grade: 9.0/10.0)
- $-\,$ Supervisor: Associate Professor Nguyen Thi Tuong Anh

WORK EXPERIENCE

Development and Policies Research Center (DEPOCEN)

Research Assistant

- Conducted monitoring & evaluation (M&E), impact evaluation (e.g. RCT), research and other consulting services for World Bank, UN, ADB, UoChicago Illinois, UoCopenhagen, and Vietnamese government agencies.
- Managed fieldwork implementation, from instrument design in KoboToolbox and Survey Solutions to survey coordination for large-scale data collection.
- Analyzed complex survey, administrative, and census data using advanced statistical techniques in Stata and R, and authored final reports to disseminate key findings.

Vietnam Institute of Economics and Policies Research (VEPR)

Summer Research Intern

- Conducted comprehensive literature reviews on macroeconomic situation in Vietnam, FDI policy, and public debt to support ongoing institutional research projects.
- Performed data cleaning and preliminary statistical analysis on macroeconomic indicators using Stata.

WorldQuant Vietnam

Remote Research Consultant

 Developed and backtested quantitative financial models ("alphas") to predict stock market movements using historical data and statistical analysis.

Research Experience

Research Assistant

With Associate Professor Quoc-Anh Do, Monash University

- Scraped, cleaned, and analyzed large-scale datasets for political economy research projects on Vietnam, Indonesia, and the U.S. using Python, Stata, and R.
- Generated and refined regression outputs and data visualizations for manuscripts under review at top-tier economics journals.

Research Assistant

With Do Ngoc Kien, Senior Lecturer, Foreign Trade University

 Co-authored analytical sections of a paper examining the impact of social capital on rural household income, leading to a publication in WSEAS Transactions on Business and Economics.

Research Assistant

With Anh Tran, PhD. Student in Economics, Princeton University, U.S.

 Collected and analyzed data to develop an empirical study examining how electorate characteristics influence the government's strategic release of imprecise public signals in the context of political business cycles.

Hanoi, Vietnam 2021-2025

Hanoi, Vietnam

Jul. 2024-

g Stata.

Hanoi, Vietnam

Jul. -Nov. 2023

Hanoi, Vietnam Jul. –Nov. 2023

Jul. 2024–

Jul. 2023–Dec. 2024

Jul. 2023–Jul. 2024

TEACHING EXPERIENCE

- **Teaching Assistant** at Foreign Trade University Impact Evaluation (KTE213)
 - Developed instructional materials, including lecture slides, exam questions with solutions, and datasets for hands-on practice sessions.

- Led in-class data sessions and provided feedback on students' final projects.

Selected Projects

See more detailed information about of my projects at DEPOCEN on ducecon01.github.io/projects/

Climate Change, Agroforestry, and Sustainable Policies (CAFSUS) UoCopenhagen, USSSH, NEU, HUST, UoSydney, DEPOCEN	2024– 0.5 month fieldwork	
- Developed the supervision process within the survey platform.		
- Supervised the fieldwork team on-site and conducted quantitative surveys with local farmer households.		
• Foresting the Electric Motorcycles Adoption in Vietnam • UoCopenhagen, VinUni, VinFast, DEPOCEN	2024-	
 Conducted the contextualized literature review on electric motorcycle adoption as a strategy to mitigate pollution and climate change in Vietnam. 		
- Co-authored the funding proposals.		
Tobacco Retail Price Survey	2024 - 2025	
• UoChicago Illinois, Economics of Health, DEPOCEN	$2\ {\rm months}\ {\rm fieldwork}$	
 Developed and programmed survey instruments in Survey Solutions for interviews with over 400 tobacco retailers across Hanoi and Ho Chi Minh City. 		
- Developed the sampling strategy, collected the sampling frame, and conducted pilot surveys and fieldwork.		
- Tasked with primary data analysis and authoring the resulting policy brief and survey rep	port.	
• Open Data Portal Assessment for Vietnam Government • World Bank, MoIC & DEPOCEN	2024	
 Designed 03 surveys to assess the awareness, experience, and demand for open data porta prises, and local governments across 63 provinces, using KoboToolbox. 	ils among users, enter-	
- Analyzed survey data from over 1,000 participants and wrote the final report.		

PUBLICATIONS

Peer-previewed articles

- 1. Kien, D.N., Duc, D. M. & Anh, P. T. C. (2025). To Trust or not to Trust, That's the Question: The Impact of General Trust on Household Income in Rural Vietnam, WSEAS Transactions on Business and Economics, 22, 314-321. DOI: 10.37394/23207.2025.22.31
- 2. Nguyen, M. H., Duc, D. M., et al. & Do, V. C. (2024). To Effects of water scarcity awareness and climate change belief on recycled water usage willingness: Evidence from New Mexico, United States, VMOST Journal of Social Sciences and Humanities, 66(1), pp. 62-75. DOI: 10.31276/VMOSTJOSSH.66(1).62-75

Working papers

- 1. Trade Liberalization, Human Capital Investment and Child Labor in Vietnam.
- 2. Illicit Tobacco Consumption: Tax Increase and Brand Switching Behavior
- 3. Impact of Fiscal Decentralization on Foreign Direct Investment: Empirical Evidence in Vietnam
- 4. The Impacts of Information and Communication Technology on Economic Growth: Convergence Club Analysis in **Developing Countries**

Fall 2024

Scholarships and Awards

• Outstanding Academic Results Scholarships, Foreign Trade University (5/7 semesters)	2021 - 2025
• Outstanding Graduate Student Award in the Cohort, Foreign Trade University	2025
• Outstanding Student Award in the 2023–2024 Academic Year, Falculty and Foreign Trade University	2024
• Third Prize at Foreign Trade University's Student Research Contest	2023
• Second Prize at Faculty of International Economics' Student Research Contest	2023
• Encouragement Prize in National Excellent Student Contest in French	2021
• First Prize in Regional (Nghe An) Excellent Student Contest in French	2021

SKILLS

LANGUAGES

• French (proficient)

- **EXAM:** DEFL B2

• Vietnamese (native)

- Programming: Stata, R, Python, ArcGIS, SQL
 Survey: Kobotoolbox, Survey Solution, Qualtrics
 English (proficient)
 EXAM: TOEFL iBT (100/120)
- Markup: LAT_FX, R Markdown
- **Other:** MS Office, PowerBI

OTHER TRAININGS

Pre Master & PhD. in Economics Program

Center for Advanced Studies in Economics and Data Science (CASED)

Program in Data Science in Economics and Business Foreign Trade University

Jul.–Dec. 2024 Grade: 17/20, Excellent Jan.–Jul. 2023 Grade: Excellent

Reference

Quoc-Anh Do Assoc. Prof. of Economics Monash University, Melbourne, Australia Email: Quoc-Anh.Do@monash.edu

Nguyen Ngoc Anh

Chairman & Chief Economist DEPOCEN, Hanoi, Vietnam Email: anhnguyen@depocen.org

Nguyen Thi Tuong Anh

Assoc. Prof. of Economics Foreign Trade University, Hanoi, Vietnam Email: tuonganh@ftu.edu.vn

Do Ngoc Kien

Head of Economics and Management Department Foreign Trade University, Hanoi, Vietnam Email: dongockien@ftu.edu.vn